

TP-Link Business Solutions

Hardware and software solutions for future-proof network and video surveillance management



TP-Link

TP-Link Systems Inc. is a California-based company with nearly **30** years of experience in the enterprise networking industry. We distinguish ourselves from other providers through three significant advantages:

01 Vertical integration:

We produce almost all of our components ourselves. This ensures cost efficiency and high product availability for you.

02 Quality and innovation:

We emphasize our focus on innovation and technology development through our seven R&D centers worldwide.

03 Regional presence:

We support you directly from Switzerland with highly competent sales and pre-sales teams available for all your inquiries, in all Swiss languages.

Industry-leading Partner Program

The **TP-Link SolutionX Partner Program** offers comprehensive advantages for all companies that resell network and video surveil-lance solutions.

To support the success of our partners, we offer unrivaled benefits, including:

- ✓ Local sales and pre-sales contacts
- Project pricing with up to 50% discount and project exclusivity
- Annual kickbacks up to 13% of your TP-Link product purchases
- ✓ High-quality and free of charge after-sales support in DE, FR, IT and EN
- ✓ Integrated 5-year product warranty on most products
- Regular product trainings, certifications and webinars

Omada by TP-Link

Omada by TP-Link offers an innovative, **centralized SDN platform** that allows users to easily and intuitively manage their network environment. **Recognized** in the **Gartner® Magic Quadrant™** for Enterprise Wired and Wireless LAN Infrastructure for the last six years*, TP-Link's **comprehensive portfolio** includes:

- ✓ Controllers: Developed for easy management, administration and maintenance with an optimized user experience.
 Available as hardware, cloud licenses or free software.
- Access Points: Wi-Fi 7, 6 and 5 technology in a compact package suitable for any scenario.
- ✓ Switches: Wide range of ports and features, up to 25G speeds, L3 and PoE++, supported by an extensive set of software features.
- ✓ Routers: Entry-level and premium options up to 10G that ensure stable and optimized operation.

VIGI by TP-Link

VIGI by TP-Link is the smart and intuitive video surveillance solution designed for monitoring business environments and automating enterprise security management.

VIGI cameras can be managed via **cloud**, **software**, **and hardware NVRs**, and offer features that make monitoring your business easier.

Our **cameras**, which are made in metal or plastic casing, are available in a **variety of formats**: bullet, turret, dome, fisheye and pan-tilt.

2025 will also be the launch year of **Omada Central**, a solution that allows you to manage **network and video surveillance solutions** in a single pane of glass.



Our team is there for you – contact us!



Leonardo Longo
Business Development Manager B2B
+41797678000
leonardo.longo@tp-link.com

Region: BE, BL, BS, FR, GE, JU, NE, SO, TI, VD, VS



Patrik Di Luca
Business Development Manager B2B
+4179 817 20 20
patrik.diluca@tp-link.com
Region:

AG, AI, AR, GL, GR, LU, NW, OW, SG, SH, SZ, TG, UR, ZG, ZH, LI



René Engi Pre-Sales Engineer +4179 696 99 93 rene.engi@tp-link.com

TP-Link Switzerland GmbH

Website: partner.tp-link.com/ch Email: sales.ch@tp-link.com





Specifications are subject to change without notice.

Copyright © 2025 TP-Link Switzerland GmbH.

Other brands and product names are trademarks or registered trademarks of their respective owners. Copyright © 2025 TP-Link Switzerland GmbH.

LTD. All rights reserved.